

## For Your Pleasure, Inc. ® Independent Business Associate Policies & Procedures

An Independent Business Associate (IBA) is an individual whose completed application and kit purchasing fees have been received and approved by For Your Pleasure®. Your FYP® sponsor should go over these policies and procedures with you and provide their signature at the bottom stating that they did so.

IBA acknowledges that \$1000 in retail sales must be completed in a 60 day period from date of kit shipment. Individual orders and customer orders count towards the \$1000. S/H fees, sales tax, supplies, hostess credits, booking credits, hostess exclusives, hostess specials, booking bonus items, or catalogs Do Not Count towards the \$1000. If IBA has not completed this within 60 days, IBA may request a 30 day extension. At that time, the buying discount drops to 30% until it is completed. Further incompleteness will make the full retail value of your purchased or OFB kit due and payable. It is understood that the credit card used on application will be used to charge for unqualified kit promotional purposes and retail of kit/ofb kit if not meeting qualification criteria

The FYP® customer catalog may contain items that are offered at a lower buying discount for IBA's.

IBA shall NOT engage in any unlawful, dishonest or deceptive trade practices as defined by Federal, Provincial, State or Municipal laws or regulations. IBA will familiarize themselves with the laws of the industry and will not advocate/sell merchandise to minors. IBA will make the Golden Rule their basic guideline so that those around them may grow and profit as well. Business practices shall reflect a courteous, considerate and professional manner. Product presentations shall reflect a truthful manner; no misleading product claims shall be made. All customer complaints are to be investigated immediately by the IBA.

By signing this application, the IBA acknowledges they are responsible for all taxes/registrations and licenses that are applicable to their own business, sales, etc. All funds collected will be used for intended purpose. All orders and shows are to be submitted to FYP® within 14 days. Late shows will incur charge for Hostess Credits and/or termination. 30 or more days late will incur charge for buying discount, hostess credits and/or termination. IBA is responsible for their own business supplies, catalogs, transportation, phone, etc.

IBA cannot buy or sell like items while representing FYP™. Product purchased elsewhere may not be sold through an IBA at an FYP® event. If an IBA is a representative for another company selling non-like items, they must notify FYP® and sales/demonstrations must be separate from FYP® sales/demonstrations/events. Any IBA who buys or sells like items while representing FYP® may be terminated and all commissions forfeited and prior override commissions deemed due and payable to FYP®. We also reserve the right to recoup the buying discount.

No IBA shall have the right to engage FYP® in any contractual relationship or to use the company for credit purposes. Trade names, logos, brochures and literature are copyrighted materials and may not be altered without the written approval from FYP, Inc.®. All legal proceedings will be held in the State of New Hampshire. All legal fees and court costs and misc. expenses tied to these matters will be the responsibility of the IBA.

No IBA can solicit other IBA's with FYP in the past, present and future. An IBA who has attained Director or above status is considered a Manager and agrees to support all those in his/her down line, regardless of level within organization. Non-support of downline organization is grounds for termination. IBA agrees that once Director or above status is attained, they will not compete with FYP® in a direct or indirect manner for a period of 1 year from the time of resignation.

FYP, Inc.® reserves the right to refuse any application for any reason deemed sufficient cause. FYP, Inc.® reserves the right to terminate for any reason deemed sufficient cause. FYP, Inc.® reserves the right to amend policies and procedures at any time for any reason. By submitting an order to FYP, Inc.®, IBA is accepting policies and procedures as of that date. No collect phone calls will be accepted by FYP, Inc.® Any material submitted to FYP® becomes the property of FYP®. All advertisement materials must be submitted to FYP® for approval (ads, flyers, websites, etc.).

As of January 1, 2005 IBA's will be charged an electronic access fee (credit card processing) fee of \$10 monthly.

IBA's should attend any offered meetings, conference calls, and training sessions if possible. Any 'training' will be done by phone, internet, or at the Sponsor's choice of location. IBA's sponsor can assist with potential recruits. IBA should always contact their sponsor with questions before going to FYP® customer service.

If you follow these guidelines, read your manual, and stay in contact with your Sponsor, you are guaranteeing yourself a very long and successful career with For Your Pleasure, Inc.® Always remember we are here to help you in any way that we can. You're in business FOR yourself, Never BY yourself! By signing this agreement you are acknowledging that you have read and understand the IBA Policies & Procedures. Revised 02/01/06

Applicant Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Sponsor/Interviewer Signature: \_\_\_\_\_ Date: \_\_\_\_\_